

FUJITSU NEWS

FLASH

FOR PARTNERS

AND CUSTOMERS OF FUJITSU DEUTSCHLAND GMBH

New 2.5" Mobility

In early 2002, Fujitsu plans to market its latest generation of 2.5" mobile hard drives. The new **MHR-series** incorporates state-of-the-art magnetic recording technology with 20 GB per platter and offers storage capacities of up to 40 GB. Their slim form factor of 9.5 mm, 99 g weight, and 900 G non-operating shock tolerance are ideal prerequisites for intensive mobile computing. In addition to 'Silent HDD' technology, the MHR-drives offer a spindle speed of 4,200 rpm, 2 MB buffer, transfer rates of 32.5 MB/s (max.), and an average seek time of 12 ms. Areas of application include notebook computing, consumer electronic devices, audio visual products, GPS systems in cars, and other non-PC sectors.

Fujitsu SCSI drives win press awards



Germany's IT journal **MACUP** (12/2001) crowned Fujitsu's new **3.5" SCSI** hard disk drive

MAN3735MP (AL7-Series with 10k rpm / 73 GB / U160 I/F) the **overall 'winner'** of the journal's high-end HDD test. In a selected field of four competitive SCSI models, Fujitsu's entry received the best scores in write-/read checks, minimum and maximum data transfer ratings, general performance, and average seek time.

According to the MACUP editor: "In all tested categories, Fujitsu's AL7 is ahead of the competition."



In the server performance benchmark test of

Storage.Review.com (9.11.2001), Fujitsu's new 3.5" SCSI hard disk drives **MAN** (10,000 rpm) and **MAM** (15,000 rpm) have received top scores. "The **MAN3735** delivers the **best server-oriented performance** of any 10k rpm drive while the company's 15k rpm **MAM3367** **bests all comers.**"



The online magazine **PCWelt.de** (German edition 10/2001), confirmed Fujitsu's

new 3.5" hard disk drive **MAN3184MP** (18.4 GB/10,000 rpm) with outstanding test reviews. According to the editor: "Fujitsu's drive reached 43.76 MB/s in linear reading and 43.68 MB/s in linear writing - currently the **best average transfer rates** of the test, and the drive's **average seek time** of 6.0 ms is **lightning fast.**"

Strategic Supplier Award 2001

On October 12th, Fujitsu Siemens Computers presented Fujitsu the 'Strategic Supplier Award 2001' in recognition of Fujitsu's longstanding partnership, preferred product rating, and professional crisis management. Guided by the motto 'innovation² + part-



f.l.t.r.: Karl May, VP Global Sourcing FSC; Ichiro Hirose, President FDG; Werner Schnitzmeier, Dir. Global Sourcing Storage Devices FSC

nership² = success²", the setting was part of a FSC vendor conference in Augsburg (Germany), with a special focus on the evaluation process of vendors. Of Fujitsu Siemens Computers' 85 major vendors, Fujitsu ranks in the top 5 and became No. 1 in the supply of hard disk drives.

Launch of internal 2.3 GIGAMO's

Fujitsu's new 2.3 GB internal magneto-optical removable drives **MCJ3230AP** and **MCJ3230SS** have been launched and come with a choice of either ATAPI (AP) or ULTRA SCSI-2 (SS) interfaces. Both MO models are perfect solutions for storing, archiving, and managing big lots of data, of volumes like 50 (A4) binders, each filled with 500 sheets of paper (A4, 92 KB each) or 1,597

floppy diskettes or 23 ZIP disks capable of holding 100 MB. They have a maximum spindle speed of 5,455 rpm and an average access time of 19 ms and can be easily installed in 3.5" floppy bays of PCs. Their high-performance allows even MPEG-2 real-time recording. Application areas of 2.3 GB MOs include multimedia, digital audio, digital video, and digital photo.

Première of DynaMO USB 1.1

Fujitsu Deutschland is currently launching its new external 3.5" magneto-optical drives **DynaMO 640 U1** and **DynaMO 1300 U1** with **USB 1.1** interface. Both have been developed for the portable PC/Apple markets and are geared for notebooks and desktop-PCs with the USB 1.1 (or higher) interfaces. Weighing approximately 600 g and in a slim casing with



external dimensions of just 162x122x43 mm, the new U1 series is lighter and more compact than its SF-USB predecessors. Both U1 models are compatible with Windows 98, 98 SE, ME, 2000 Professional, and MAC OS 8, 9 and X as well as read-/write downward compatible with all previous 3.5" MO-diskettes.

10 years Kvazar-Micro Moscow

Kvazar-Micro Moscow celebrates its 10-year business anniversary this month. The subsidiary of Kvazar-Micro based in the Ukraine was founded in Moscow 1991 and has grown to one of Fujitsu's leading hard disk drive and magneto-optical (MO) distributors in Russia. Fujitsu's partnership with Kvazar-Micro had begun in 1993, having evolved to one of the prime IT-business relations in Eastern Europe. Highlighting the event, Franz

Kapfenberger, Director Sales of Fujitsu Deutschland exclaims: "The high competence and fair dealings of the Kvazar-Micro enterprise are certainly key to the success of this long-term partnership!" Kvazar-Micro does business throughout Eastern Europe and offers in addition to its own PC production and Fujitsu storage products, a wide product portfolio of processors, mainboards, network products, RAMs, and server platforms.

Trendsetters in color scanning

No matter if the target groups are DMS, OCR, archiving or workgroup markets, the advanced performance of Fujitsu's new color document image scanners **SCANPARTNER 620C** and **fi-4340C** offer a significant link in resolving the ever widening demands of modern-day scanning applications.



SCANPARTNER 620C

Youngest member of the Fujitsu desktop scanner family is the **SCANPARTNER 620C**, aimed for decentralized archiving. With a maximum throughput of 1,000 pages per day, the new color scanner reaches speeds of up to 20 pages/min (A4/Mono) and 10 pages/min (A4/Color). The **SCANPARTNER 620C** offers an integrated automatic document feed and a special flatbed for simplified scanning of bound and stapled documents. He features an optical resolution of 600 x 1200 dpi, comes with a SCSI interface, and scans documents in monochrome, grayscale, and color.



fi-4340C

At the end of 2001, Fujitsu plans to launch its new color duplex document scanner **fi-4340C**. The model is targeted for desktop- and workgroup markets, scanning at speeds of up to 80 pages/min (A4/200 dpi/Mono) and up to 29 pages/min (A4/200 dpi/Color), processing a wide range of varying documents. The fi-4340C's newly developed 3-color linear CCD sensor helps to scan and transmit crisp, clear images with an optical resolution of 600 dpi. An automatic document feed handles paper stacks of up to 100-sheet (A4 to A8). The scanner's base package includes a SCSI interface, flatbed, and an integrated infrared-duplex document feed control for safe paper management.